



**PIVOTAL**  
teams

## Enable Calls in Microsoft Teams using your existing PBX phone system

Pivotal Teams is a simple add-on to Office 365 that connects Microsoft Teams to any PBX phone system in minutes allowing making and receiving calls on any device using the Microsoft Teams App.

### What is Pivotal Teams?

Pivotal Teams is a cloud service that connects Microsoft Teams to any existing on-premise or cloud PBX phone system. There's no hardware or software to install and it can be set up in minutes. Now you can bring all users under one collaboration platform by using Microsoft Teams for collaboration, messaging and voice across all devices.

#### Why customers use Pivotal Teams

- Enable Calling in Teams experience without needing any hardware or software
- Use your existing phone system PBX, numbers and facilities. No disruption. Any call center or compliance features stay as they are
- A simple monthly subscription cloud service that can be delivered to selected users

#### Full Teams experience

- Add calling to teams to increase productivity
- Work on desktop and mobile to free your workforce
- The native Teams calling experience is familiar to users

Get the best of both worlds

#### Simple deployment

- Keep your existing phone system with all the features you rely on
- No hardware or software to install
- Only need to enable the solution for users and groups that need it

Can be deployed in hours across the globe

#### Enterprise level service

- Global infrastructure in Microsoft Azure
- Around the clock monitoring and support
- Enterprise grade encryption and security built-in

Low risk, non-disruptive, cost effective.

## With Pivotal Teams you can deliver a voice solution that combines unified communications and Teams Collaboration



### Pivotal Teams brings Microsoft Teams to life

- Voice enabled collaboration is driving in excess of a 50% increase in collaborative work
- 80% of employee time is spent collaborating and 62% connect to meetings using mobile phones
- Business goals are more quickly achieved when people enjoy working together



### Preserve the current voice investment

- Current voice platforms deliver wide-ranging business services to many types of users
- Leveraging the current investment to power Office 365 saves on disruptive, costly new infrastructure and services
- Making Microsoft Teams integrate with current business processes can multiply the benefits of collaboration and integration



### Simplified IT in the cloud delivers flexibility

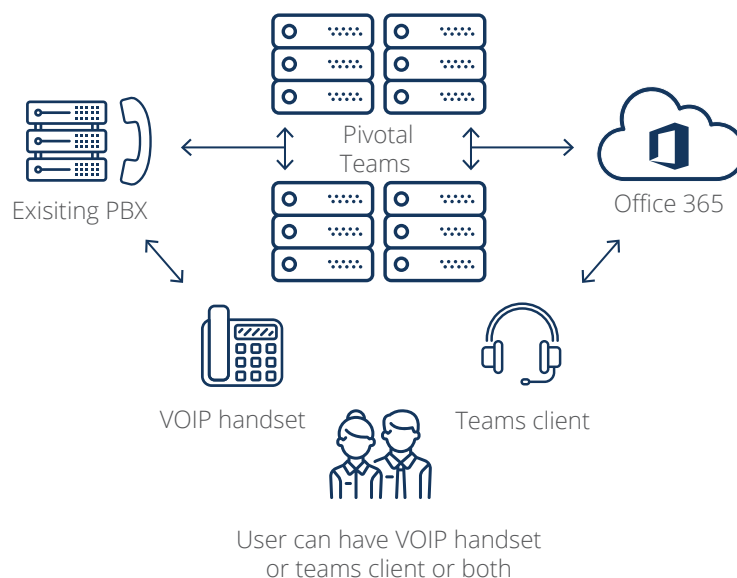
- Increase working flexibility and efficiency - 72% of workers will be working remotely by 2021
- Reduce the number of applications needed for users
- Lower support costs and higher productivity

### Bring calling to Teams

The quickest and easiest way to enable calls in Microsoft Teams.

### Why not give it a try?

- Redefine how your current voice platform is used
- Pivotal Teams can be evaluated without disruption
- Evaluate the service free for 30 days for up to 25 users
- Discover the boost your team workers get from a new way of collaborating



## Provide enhanced collaborative tools for your teams to deliver a true productivity boost for your projects

- Leverage existing voice services to power the latest Microsoft Teams features
- Streamline the number of tools your users need to use, reducing cost, administration and training